

# Bag Man LLC

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Capacities of  
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*Flexible and affordable storage for  
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## **GRAIN BAGGERS AND BAG UNLOADERS**

Unloaders

9' and 10' Baggers

Augers

*We also handle  
grain bags*



**WE MEET ALL YOUR PRODUCTION NEEDS**

# The Bag Man BUZZ



May 2011

**Spring has finally decided to make its appearance! It has been a long and remarkable winter but with that behind us the busy spring season is here. The Bag Man has the equipment and supplies for all your spring projects.**

**Thank you to everyone who spoke with us at Farm Shows this winter. We enjoy meeting all of our existing customers and the opportunity to meet new ones. We listen to you at the Bag Man. Due to some concern from customers, this issue contains more jokes as some of you have requested!**

**Since the last Buzz we have introduced two new lines of equipment, Penta TMR mixers and Richiger Grain Baggers. Both continue to follow in the Bag Man footsteps of high quality products that will serve you and your operation well. Give us a call, we will be happy to answer any of your questions.**

Shop on-line or by phone

[www.afsbagman.com](http://www.afsbagman.com)

800-796-5333

**Financing and Refinancing now available!**

**Advertise In The Bag Man Buzz!**

Reach over 5000 FARMERS with the Bag Man Buzz. Classified, Web, 1/4 Page and 1/2 Page ads. Call 1-800-796-5333

Are you a custom operator?

[www.wicustomoperators.org](http://www.wicustomoperators.org)



Find out how Wisconsin Custom Operators can benefit you!



Dealers and Agents Wanted



## Employment Opportunities

Machinery Sales Positions  
General Sale Positions  
Service Positions

Stop by and fill out an application or send resume & salary requirements to:

Bag Man LLC  
PO Box 162  
Hammond, WI 54015

## Quatro Boots

Dealers and Retailers wanted



800-796-5333

## The Classifieds

### Buyers and Feeders of Damaged Corn

Soybeans, screenings, wet, hot, dry, fire, and silo corn. Trucks available. Z Bar Feedyard  
Call: 319-480-1673,  
319-480-1426, or  
563-926-2190

### Springing Heifers for Sale

Due in May out of a closed herd.  
715-644-5002 or 715-206-4624

### Tested Dairy Quality Hay for sale by grower

3x3x8 square bales of dry hay and baleage. Located near Kaukauna, WI. Contact Paul Van Handel at 920-788-3383

### Brillion packer, Model PT10,

12ft, Excellent condition, call 715-698-2361 or 715-497-4331

### Jerian Holsteins Bulls For Sale

Registered Holstein Bulls For Sale Breeding Age, High Production, Excellent Type, Dams Tested, Johns Negative.  
Call Ken Jackson in Barron, WI 715-537-3432

### JD Planters For Sale in

Minnesota, 6RN & 8RN  
7000 Planters, 7100 - 12 Row,  
7720 JD Combine, Flat Bed and Stock Trailers.  
Call Al Gettel at 320-351-8990  
Located in the St. Cloud, MN area

### Straw For Sale in Wisconsin

Call Daryl at 920-371-7737  
Large Square Bales

Classified Ads are \$5 per ad, 30 word max. \$10 to add a photo. Call for pricing on larger ad space. Ads are also placed on our website.

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Order online too!



## Farm Show Schedule

June 8-9

Farm Progress Hay Expo  
Cannon Falls, MN

July 12-14

Farm Technology Days  
Marshfield, WI

August 2-4

Farm Fest  
Redwood Co., MN

August 30-1

Farm Progress Show  
Decatur, IL

September 13-15

Husker Harvest Days  
Grand Island, NE

## Full Time Machinery Salesmen Wanted!

Join our team and work with the best customer base a salesman could have-Top Performing Dairy, Beef, and Grain Producers!

Full time sales positions are available immediately for the right candidates. Qualified persons must have a positive attitude, be drug free, and have a good driving record. Minimum 2 yrs Ag related sales preferred. Ag background a plus.

If you find yourself to be a self starter as well as a team player, we are looking for you.

Candidates must possess a high mechanical aptitude and a proven work ethic. Work directly with dealer reps and manufacturers representing our full line of machinery as well as our other ag products during farm visits, field demos, trade shows, and phone sales.

To apply please send cover letter, resume, salary requirements, and references to:

Bag Man, LLC

P.O. Box 162

Hammond, WI 54015 Attn: Jim

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Easy set-up and tear-down

Strong roto-mold construction



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Ole was hired to paint the yellow stripe down the highway. His first day he painted ten miles. The second day he only painted five miles. His boss, thinking he was getting slower because he had started off too hard on the first day, decided to give him a day off to rest. But when Ole came back to work the next day, he only painted half a mile. So his boss asked, "Excuse me, but why have you been painting less and less each day, even after I gave you a day off?" "Simple," Ole answered. "I've been getting furdur away from da paint can!"

What happened when the butcher backed into the meat grinder?  
He got a little behind in his work!

**Don't suffer with feed  
spoilage another year!**



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Covers**



**Perfect for  
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**Convenient sizes for Bags, Bunkers, and Piles!**

**7 year UV warranty  
Tear resistant mesh  
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Lawrence from Illinois, "I am so happy with Secure Covers. It is just so easy! I put the plastic down along with a Secure Cover and it settled down from the wind right away. The job usually takes a group of guys to handle. Now, I simply don't need to work that hard to cover my bunker."

**Secure Gravel Bags**



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A police recruit was asked during his exam, "What would you do if you had to arrest your own mother?" .....He answered, "Call for backup!"



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One person operation  
Easy towing*

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What do you call a man with no arms and legs who gets into a fight with his cat?.....Claude

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Insulated/non-insulated

"They did something right in making these boots. I am 6'5" and 300 pounds and was never able to stand on my old boots all day. Quatro Boots have the comfort and support that I need." -Don in Wisconsin



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8 What's the last thing that goes through a bug's mind when it hits the windshield? ~It's butt!

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The only air flow corn head on the market!



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## What makes Penta the best on the market?



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## How you feed matters, too

by Tom Oelberg

Feed costs make up nearly 50 percent of your total cost of milk production, and that is assuming your cows are getting the correct nutrition at the right time. Not mixing TMRs correctly or not delivering them on time will cost you milk which will bump up feed costs per unit of milk. We have conducted nearly 200 TMR audits across the US since 2008 and here are some common problems that make TMRs inconsistent:

### Don't overfill mixers

You don't have to overfill the mixer very much to cause variation. Most often when we can cut the weight of an overfilled load back 10 to 20 percent we see noticeably less variation with the Penn State Shaker box or with lab analysis. The downside of cutting batch sizes is the feeder has to make more loads which can be an issue if the feeder is already stretched for time. You have to weigh the cost of lost production and compromised rumen health with inconsistent TMRs versus greater labor and diesel costs to make more mixer loads. Worn auger and blades are conditions that hurt your ability to process long-stem hay and straw effectively so that TMR particle size is adequate to prevent sorting. Research has shown that, as the mixer wears, it requires more mixing time to get a consistent TMR. Most manufacturers recommend we mix 2 to 3 minutes after the last ingredient is added. As the load gets overfilled and as the mixer wears, the undermixing creates even more inconsistency in the TMR.

### Loading liquids carefully

Liquid supplements are a very important part of maintaining TMR uniformity. Liquids help prevent sorting and can be used for low-inclusion products such as minerals and feed additives. However, I have seen very inconsistent TMRs when liquid supplements are loaded in the front or back of a twin-screw vertical wagon. When adding the liquid between the two screws of a twin screw wagon, the TMR became very consistent from one end of the bunk to the other. One dairy owner reported 1 to 2 pounds more milk in his herd within one to two weeks after he started loading the liquid in the middle of the wagon.

### Mind the silo face

We know moisture and nutrient levels can change dramatically from top to bottom and from side to side in silage piles and bunkers. One approach to minimize variation in dry matter intake and milk production involves a three-step process of facing the silage piles. The steps are:

- 1)Face all of the silage needed for feeding
- 2)Push all silage into a central pile which enables mixing of the silage to reduce the variations in moisture and nutrients
- 3)Sample from central pile for moisture testing and lab analysis

### Feed delivery time

It is critical to feed pens of cows as close to the same time every day as possible so that dry matter intake stays as consistent as possible. One way to monitor feeding times is to use feed tracking software that will record TMR drop times for each pen. Review these with your feeder and discuss any disruptions they might be encountering during the day.

### Other observations:

- 1)Move cows once a week so that the feeder has more consistent pen sizes for the week.
- 2)Feed not delivered all the way to the end of the feed bunk because the overhead door was closed.
- 3)Wind blowing finely ground ingredients away as feed is being dumped into the mixer wagon.
- 4)Feeder is not organized when loading the TMR which can lead to overmixing.
- 5)Dairy is not using a silage facer.

The author is a dairy technical service specialist at Diamond V, Cedar Rapids, IA. Excerpts reprinted with permission from the author, originally published 3/25/11